

KINSETH HOSPITALITY COMPANIES

FOR IMMEDIATE RELEASE

North Liberty, IA., Wednesday February 24, 2016

Kinseth Hospitality Companies (KHC), an Iowa based hotel development and management company, announced their Leadership Awards at it's annual company wide meeting held at the Radisson Hotel & Conference Center – Coralville, Iowa, late February 2016.

KHC recognized five outstanding managers for their service scores, leadership, and revenue during the 2015 year. **Full Service GM of the Year** Lori Faught of the Best Western Holiday Lodge – Clear Lake, Iowa, **Select Service GM of the Year** Tammy Fraley of the Sleep Inn & Suites – Milwaukee, Wisconsin, and **Economy GM of the Year** Alisa Jones of the Super 8 – Keokuk, Iowa. All of these General Managers have maintained high standards of operation at each of their hotels, and provided the ownership of their properties with outstanding profit margins during the 2015 year. **Director of Sales of the Year** was presented to Kelli Meyers of the Hilton Garden Inn – Manhattan, Kansas, for exceeding sales goals and revenue generation for her property. **Food & Beverage Manager of the Year** was presented to Sal Martinez, of the Twelve01 Kitchen & Tap located at the Radisson Hotel & Conference Center – Coralville, Iowa. Dee has not only provided exceptional financial returns in the food and beverage department for the hotel, but has also received this award for the second time in three years.

The Perserverance Award is given to those who demonstrate the ability to move forward and provide success to their properties.

Adrian Ambro, Radisson Colonial Hotel – Helena, MT
Brandy Smith-Brandstad, Hampton Inn & Suites – Mason City, IA
Carole Shutts, Holiday Inn – Dubuque, IA
Connie Schlichting, Hilton Garden Inn – Bettendorf, IA
Dave Davis, Radisson Hotel & Conference Center – Coralville, IA
Dee McNamer, River Rock Kitchen & Tap –Dubuque, IA
Jeannine Eltrich, Super 8 – Mount Pleasant, IA
Kati Henry, Homewood Suites – Ankeny, IA
Melanie Garrison, Holiday Inn – Wichita East I-35 – Wichita, KS
Mike Heffling, Holiday Inn & Suites – Des Moines, IA
Norm Granback, Holiday Inn – Dubuque, IA
Sal Martinez, Twelve01 Kitchen & Tap – Coralville, IA
Will Harrington, Holiday Inn – Wichita East I-35 – Wichita, KS



The ASPIRE Award is presented to those who have created a positive impact in the lives of people and for the business.

*Connie Schlichting, Hilton Garden Inn – Bettendorf, IA
Les Kinseth, Kinseth Hospitality Companies – Clear Lake, IA
Lori Faught, Best Western – Holiday Lodge – Clear Lake, IA*

The Sales Excellence – Community Marketing Awards was presented to those who have excelled in providing their property with a high level of profit as a result of their relationship with their community.

Gabriel Mejia, Hyatt House – Minot, ND

The Sales Production Award was presented to individuals who Exceeded sales revenue goals by 105% or higher.

*Carole Shutts – Holiday Inn – Dubuque, IA
Mandy VanVoorhis – Best Western – Holiday Lodge – Clear Lake, IA*

The Financial Achievement Award is determined as a result of the NOI outcomes as reported via KHC accounting department.

*Adrian Ambro, Radisson Colonial Hotel – Helena, MT
Alisa Jones, Super 8 – Keokuk, IA
Carol Makoui, Super 8 – Burlington, IA
David Brown, Holiday Inn & Suites – Overland Park, KS
Lori Faught, Best Western – Holiday Lodge – Clear Lake, IA
Jeannine Eltrich, Super 8 – Mount Pleasant, IA
Jeff Cue, Hampton Inn – Dubuque, IA
John Reed, Super 8 – Storm Lake, IA
Judy Fox, Springhill Suites – Cheyenne, WY
Kathryn Dodds, Super 8 – O’Neill, NE
Larry Thompson, Best Western – Fairfield Inn – Fairfield, IA
Lenora Pfeiffer, Super 8 – Coralville, IA
Mark Hughes, Candlewood Suites – La Crosse, WI
Michelle Fechner, Fairfield Inn – Manhattan, KS
Neal Roth, Holiday Inn Express & Suites – Coralville, IA
Renee Wagner, Super 8 – Menomonie, WI
Ron Bernard, Super 8 and Supertel Inn & Conference Center – Creston, IA
Tammy Fraley, Sleep Inn & Suites – Milwaukee, WI
Tara Nelson, Country Inn & Suites – Rocky Mount, KS
Trent Greeno, Country Inn & Suites – St. Charles, MO*



The Marketing Award was presented to those who meet the following 3 criteria. 1.) Team exceeded goals for overall sales revenue and sales call. 2) participates in KHC marketing initiatives. 3) GM participates in the sales process and actively works to develop others

Adrian Ambro, Radisson Colonial Hotel – Helena, MT

Alisa Jones, Super 8 – Keokuk, IA

Bill Vanderpool, Holiday Inn & Suites – Council Bluffs, IA

Carol Makoui, Super 8 – Burlington, IA

Cindy Soetje, Candlewood Suites – Kenosha, WI

Connie Schlichting, Hilton Garden Inn – Bettendorf, IA

Dave Davis, Radisson Hotel & Conference Center – Coralville, IA

Jeff Cue, Hampton Inn – Dubuque, IA

Larry Thompson, Bestwestern – Fairfield Inn, Fairfield, IA

Lisa Westra, Hilton Garden Inn – Omaha, NE

Lorena Starkey, Hyatt House – Minot, ND

Neal Roth, Holiday Inn Express & Suites – Coralville, IA

Renee Wagner, Super 8 – Menomonie, WI

Rob Wartella, Country Inn & Suites – Middleton, WI

Ron Bernard, Super 8 and Supertel Inn & Conference Center – Creston, IA

Tammy Fraley, Sleep Inn & Suites – Milwaukee, WI

Will Harrington, Holiday Inn – Wichita East I-35 – Wichita, KS



The Teamwork Award was presented to those who have met the following criteria:
Turnover ratio of 79% or better YTD. Active in the development of others. Positive standing with corp. personal, displays good team spirit, collaboration and participation. Compliance with KHC Endorsed vendor programs.

Alisa Jones, Super 8 – Keokuk, IA

Bill Vanderpool, Holiday Inn & Suites – Council Bluffs, IA

Brandy Smith-Branstad, Hampton Inn & Suites – Mason City, IA

Cheryl Jass, Courtyard by Marriott – Ankeny, IA

Connie Schlichting, Hilton Garden Inn – Bettendorf, IA

Greg Fontanini, Bennigan's – Des Moines, IA

Jamie DeRudder, Holiday Inn Hotel & Conference Center – Rock Island, IL

Kelli Meyers, Hilton Garden Inn – Manhattan, KS

Lisa Hellevang, Days Inn-Airport – Sioux Falls, SD

Lorena Starkey, Hyatt House – Minot, ND

Melissa Carr, Comfort Inn & Suites – Davenport, IA

Miranda Lies, Hampton Inn & Suites – Lincoln, NE

Neal Roth, Holiday Inn Express & Suites – Coralville, IA

Nick Rodolsi, Hampton Inn – Hudson, WI

Rob Wartella, Country Inn & Suites – Middleton, WI

Tammy Fraley, Sleep Inn & Suites – Milwaukee, WI

Ty Wright, Residence Inn – Lincoln, NE

Valerie Siggers, Hilton Garden Inn – Omaha, NE

The Quality Excellence Award was presented to the properties that have reached the following 3 criteria: 1) Exceed 86% on KHC Facility Inspection 2) Exceeded franchise Quality actual to goal score 3) Most improved franchise score or consistently maintained Excellence ranking w/ Franchise.

Country Inn & Suites – St. Charles, MO

Courtyard by Marriott – Ankeny, IA

Hampton Inn & Suites – Dubuque, IA

Hilton Garden Inn – Manhattan, KS

Holiday Inn – Wichita, KS

Holiday Inn Express – Coralville, IA

Residence Inn – Lincoln, NE

Sleep Inn – Milwaukee, WI

Springhill Suites – Cheyenne, WY

Super 8 – Creston, IA

Supertel Inn – Creston, IA

Super 8 Portage, WI

Super 8 – Storm Lake, IA

The Leadership Award was presented to those with a score, met or exceeded his or her goals in financial management, quality excellence, and the majority of the award categories. Displays exemplary teamwork and leadership characteristics.

Bill Vanderpool, Holiday Inn – Council Bluffs, IA

Brad Everett, Hilton Garden Inn – Manhattan, KS

Brian Oakleaf, King's Pointe Waterpark Resort – Storm Lake, IA

Carol Makoui, Super 8 – Burlington, IA

Carole Shutts, Holiday Inn – Dubuque, IA

David Brown, Holiday Inn & Suites – Overland Park, KS

Jaime DeRudder, Holiday Inn Hotel & Conference Center – Rock Island, IL

Jeff Cue, Hampton Inn – Dubuque, IA

John Reed, Super 8 – Storm Lake, IA

Larry Thompson, Bestwestern – Fairfield Inn – Fairfield, IA

Miranda Lies, Hampton Inn & Suites – Lincoln, NE

Neal Roth, Holiday Inn Express & Suites – Coralville, IA

Renee Wagner, Super 8 – Menomonie, WI

Rob Wartella, Country Inn & Suites – Middleton, WI

Ron Bernard, Super 8 and Supertel Inn & Conference Center – Creston, IA

Trent Greeno, Country Inn & Suites – St. Charles, MO

Valerie Siggers, Hilton Garden Inn – Omaha, NE

Will Harrington, Holiday Inn – Wichita East I-35 – Wichita, KS

KHC also acknowledged those who have been with the company for an extended amount of time. For five years, Ty Wright of the Residence Inn – Lincoln, NE, Doneva Chavis of the Country Inn and Suites – Rocky Mount, NC, and Lenora Pfeiffer of the Super 8 – Coralville, IA. For ten years, Mandy VanVoorhis of the Best Western – Holiday Lodge – Clear Lake, IA, Will Harrinton of the Holiday Inn – Wichita East I-35 – Wichita, KS, Don Weathermon from the Corporate Clear Lake Office, and Kathi Elder from the North Liberty Corporate Office. For fifteen years, both of the North Liberty Corporate Office, Rich Coates and Holly Rotzinger. For thirty years, Tim Schneider of the Kinseth Corporate office.

Kinseth Hospitality is a leading hotel management, development and ownership company. Kinseth has a proven track record of developing and operating award-winning hotels, restaurants and meeting facilities. Kinseth Hospitality is based in North Liberty, Iowa, and currently operates over 65 hotels and 10 branded restaurants in 12 states

For more information regarding KHC please contact our Corporate Sales and Marketing Team at 319-626-5600 or visit www.kinseth.com.